UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT

Ninth UNCTAD Debt Management Conference

Geneva, 11 - 13 November 2013

Effective Debt Strategies in the Current Macroeconomic Environment

by

Mr. Phillip Anderson

Senior Manager

Government Debt and Risk Management

World Bank

The views expressed are those of the author and do not necessarily reflect the views of UNCTAD





Effective Management Debt Strategies in the Current Macroeconomic Environment

Phillip Anderson Senior Manager Financial Advisory and Banking

Ninth International Debt Management Conference November, 2013 Geneva

Contents



Current Macroeconomic Environment

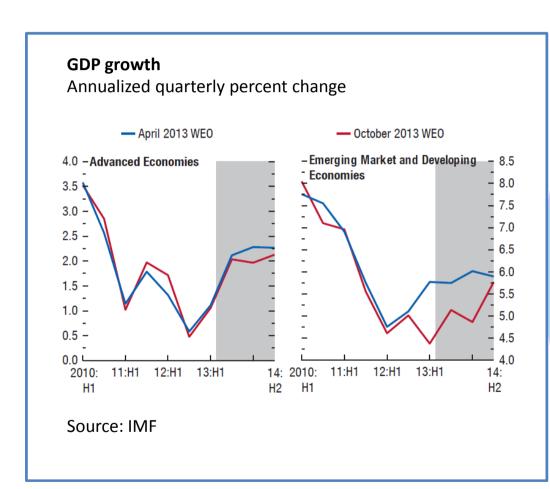
Lessons from external shocks: global financial crisis of 2008 – 2009

Framework for developing a medium-term debt management strategy



Current Macroeconomic Environment

Weakened global growth projections and shifting TREASURY patterns of activity



US

- Activity slowly accelerating from subdued levels
- Relatively strong private demand
- Large fiscal adjustments and political uncertainty about fiscal policy

Europe

- Growth beginning to resume but still very weak
- Policy actions reduced some tail risks and stabilized financial markets

Japan

Vigorous rebound in 2013, but will loose likely steam as fiscal policy tightens

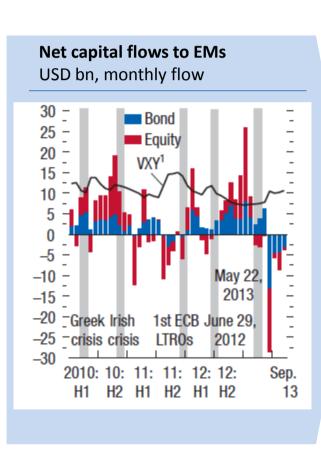
EMEs

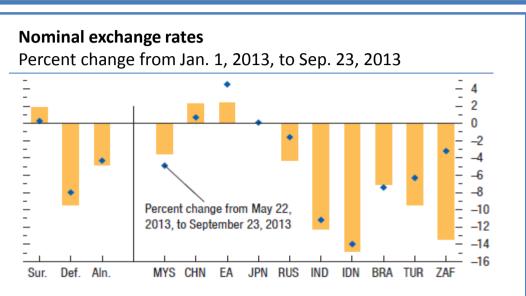
- Growing number of EMEs tracking lower and off cyclical peaks
- Capital flow and exchange rates volatility, interest rates increased

Weakened financial and macroeconomic conditions in emerging market economies

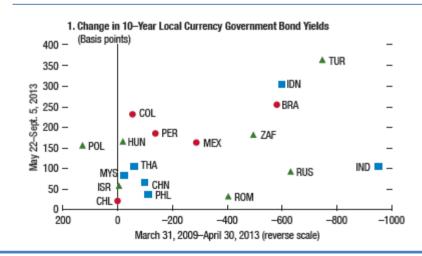
TREASURY THE WORLD BANK

6





Change in 10-year local currency government bond yields Basis points



Source: IMF

Downside risks

Major global macroeconomic risk factors

G Stagnation in the Euro area

- Adjustment fatigue and policy backtracking
- □ Stalled financial reintegration or further fragmentation
- □ No progress on banking union

Deadlock over US fiscal policy

- Continuation of sequester
- Political deadlock over debt ceiling adjustments
- Potential default

Q Risks related to unconventional monetary policy

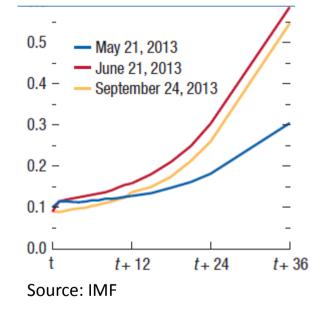
- Timing and communication around actual tapering of asset purchases
- □ Volatility in international capital flows

More disappointments in emerging markets

- Interaction with unwinding risks
- Feedback loops between deleveraging, weakening balance sheets and further growth disappointments
- Regional and country specific growth slowdowns, e.g. due to lack of structural reforms (e.g., India, Brazil, Mexico) and failure to move from investment and credit to consumption led growth in China

US policy rate expectations

Percent; months on x-axis

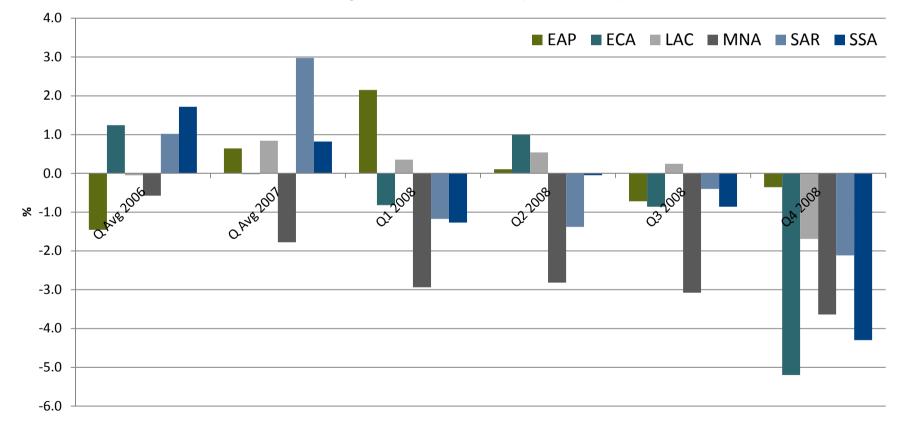




Lessons from external shocks: global financial crisis of 2008 - 2009

Large capital outflows in the last quarter of 2008 TREASURY

 Major challenge to debt managers, especially in countries still dependent on external funding.



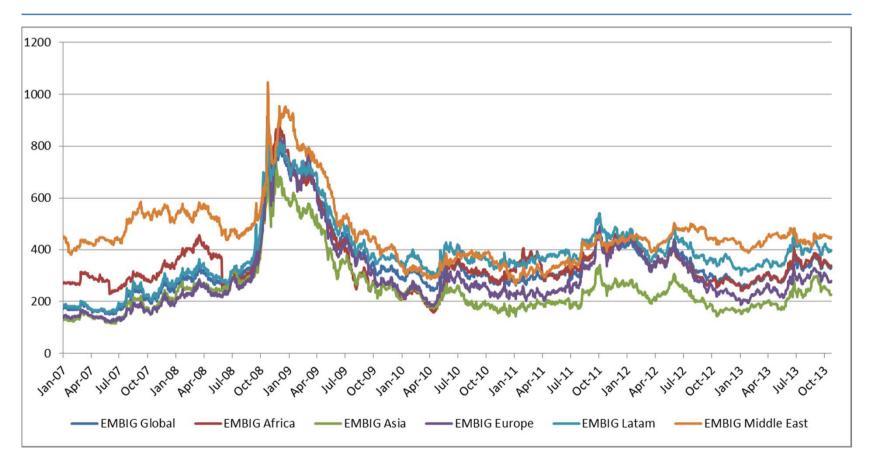
Quarterly Portfolio Flows (% of GDP)

Source: Portfolio flows from IMF IFS; GDP from World Bank WDI

Impact of the global financial crisis on spreads of TREASURY USD borrowing by emerging market sovereigns

EMBIG Global and EMBIG by Regions

Spreads over UST in basis points; Jan. 2, 2007 to October 23, 2013



Source: Bloomberg

The impact of the crisis on local currency bond yields was mixed

Selected Generic 10-Year Government Bond Yield (1 Sep, 2008 = 100) 180 160 140 120 100 80 60 40 20 -Chile ——China ——Hungary ——India ——Indonesia ——Mexico ——Peru Brazil US •UK 0 09.07.3000 09.15.2000 oo_{r,er,eo} 12, 12, 100g ¹0,₁₃, ¹0,₂, ¹2,₁₀, ¹2,₄, ¹2,₀₀, ¹ 07.05. 07.45. 07.05. 7005 00. 1005 07.05.

TREASURY THE WORLD BANK

Source: Bloomberg LP, Datastream

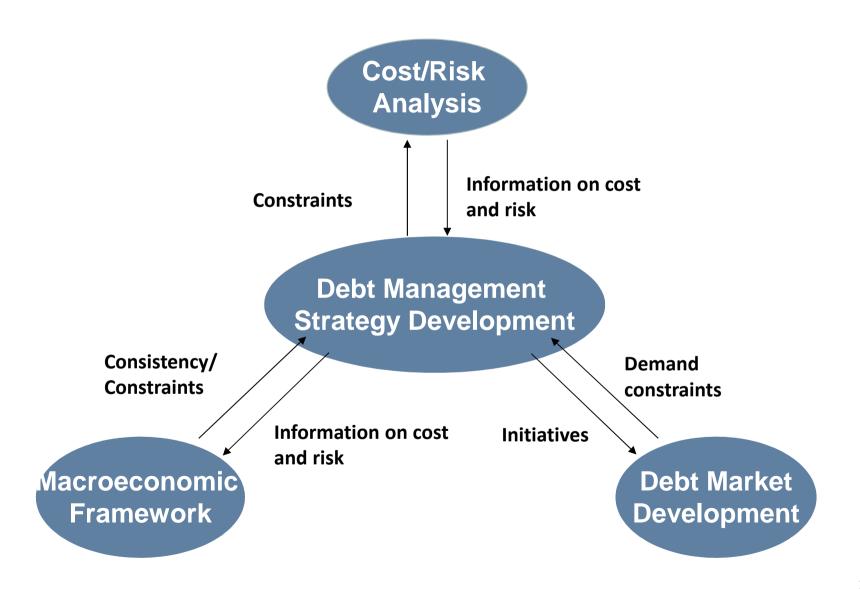
Some lessons learned...

- Sound macroeconomic policy was elemental to buffer the impact and for subsequent recovery
- Prudent debt management pre-crisis played a role in enhancing EMs resilience: focus on refinancing, interest rate and exchange rate risks. During 2000 – 2009, major changes in debt portfolios¹:
 - Average ratio of external to domestic debt dropped from 0.75 to 0.22.
 - Average life tripled from 1.3 years to 4 years in Latin America, and increased from 6.7 years to 9.4 years in Asia.
 - Ratio of floating and short-term fixed-rate debt to fixed rate debt dropped from 2 to 0.7.
- Debt managers had room to maneuver, adapt, and absorb risk.
- Countries with larger, more developed bond markets fared better.



Framework for developing a mediumterm debt management strategy Designing a debt management strategy requires analysis of choices, constraints and trade-offs

TREASURY THE WORLD BANK



	Medium-term debt management strategy framework follows 8 steps	TREASURY THE WORLD BANK
1	Objectives and scope of the debt management strategy	
2	Current debt strategy and cost and risk of existing debt	
3	Potential sources of finance	
4	Macro and market environment	
5	Review key structural factors	
6	Analysis of alternative debt management strategies	
7	Review of fiscal, budgetary, and market constraints	
8	Propose and approve MTDS	

Conclusion

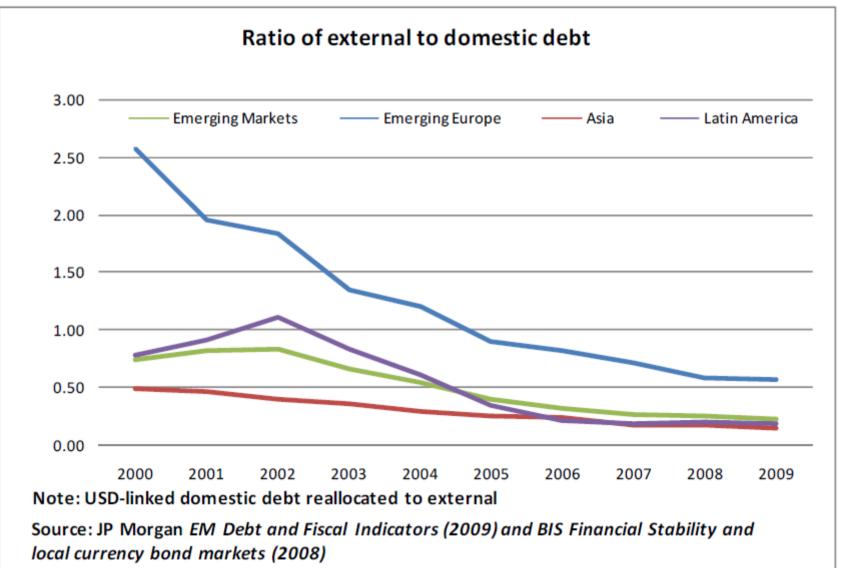
- The turbulence and tail risk observed in recent crises highlight the importance of considering extreme scenarios when analyzing risks in the debt portfolio
- Particular attention should be paid to refinancing and liquidity risks: market dislocation can precipitate a sovereign debt crisis
- Access to domestic market financing can reduce risk and also supports financial sector development; however developing domestic debt markets is a long term process
- Effective communication with stakeholders is helpful in turbulent times, but needs to be established before a crisis hits

Appendix



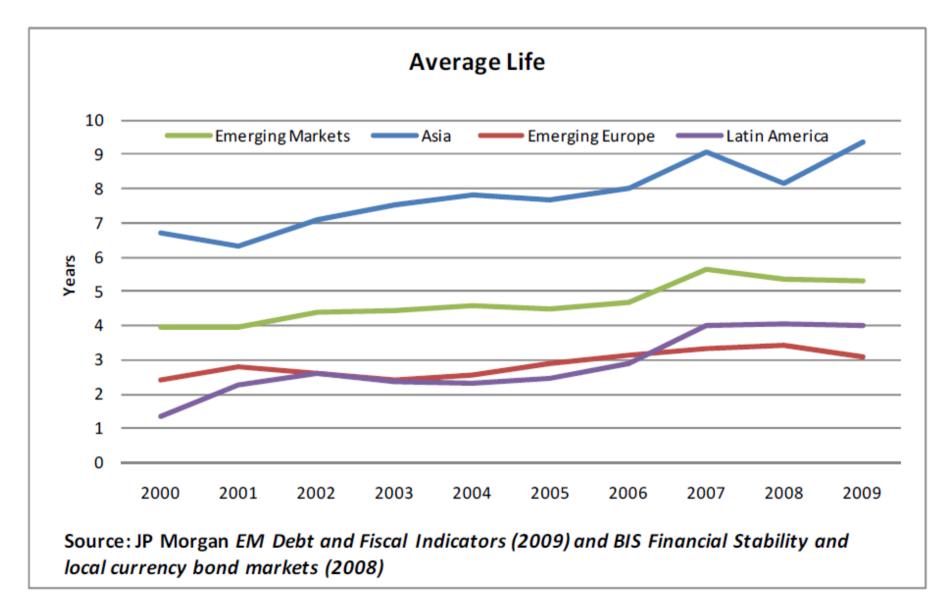
External debt declined relatively before global financial crisis

TREASU



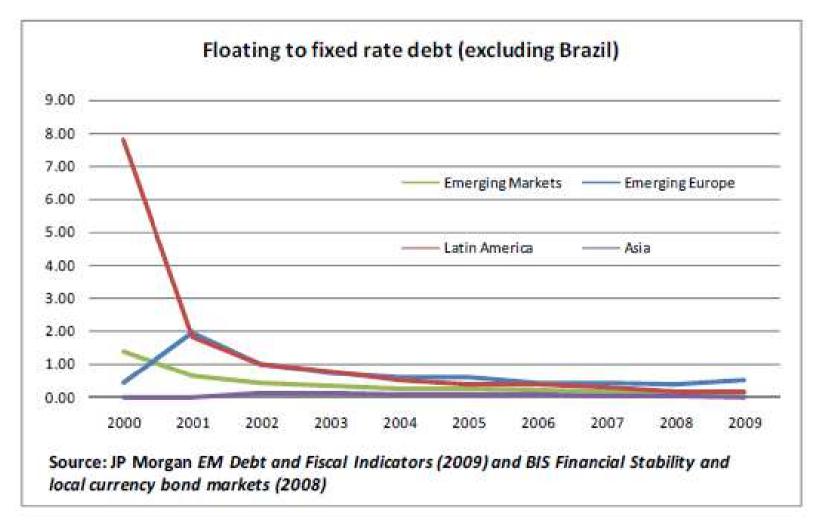
Average maturities increased before the TREASURY global financial crisis

THE WORLD





Share of floating rate debt was reduced before the global financial crisis



Global Financial Conditions

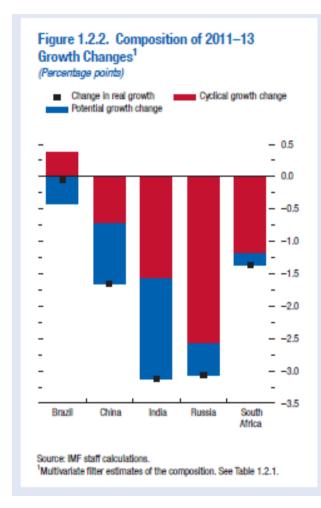
Figure 1.4. Global Financial Conditions (Index; normalized, two-week moving averages)

- Europe - Japan May 22 - United States - United States - -0.5 - -1.0 - -1.5 - -

Source: Goldman Sachs Financial Conditions Index.

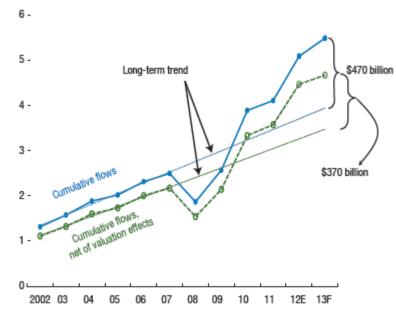
21

Growth changes 2011 – 2013 in BRICS TREASURY



Bond flows from advanced economies TREASURY to EMEs in last 10 years





Sources: IMF Consolidated Portfolio Investment Survey (CPIS); JP Morgan; and IMF staff calculations.

Note: E = estimate; F = forecast. The long-term trends were extrapolated from the 2002–07 period to remove the effects of the global financial crisis and unconventional monetary policies. Data for 2012–13 were calculated from the trend of 2009–11 and estimates. Advanced economies = Bermuda, Canada, Cayman Islands, France, Germany, Hong Kong SAR, Italy, Japan, Jersey, Luxembourg, Netherlands, Singapore, Switzerland, United Kingdom, and United States.

Impact of portfolio inflows on LX bond yields, 2009-12

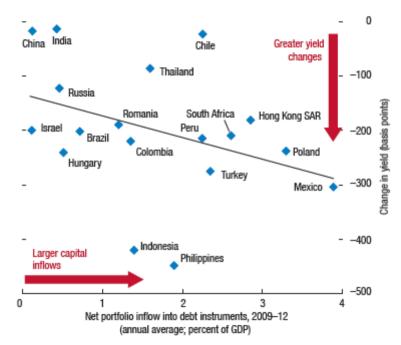


Figure 1.17. Impact of Portfolio Flows on Local Currency Bond Yields

Sources: Bloomberg, L.P.; CEIC Data; Haver Analytics; IMF International Financial Statistics database; and IMF staff calculations. Note: The vertical axis shows the deviation of the mid-May 2013 10-year local government bond yield from its average since 2005. TREASURY THE WORLD BANK

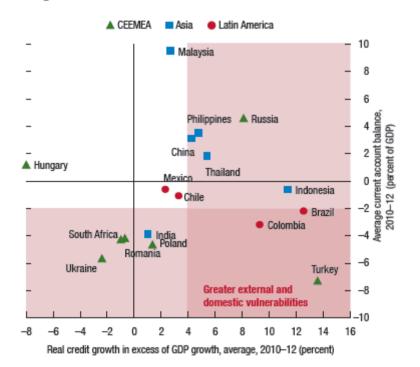
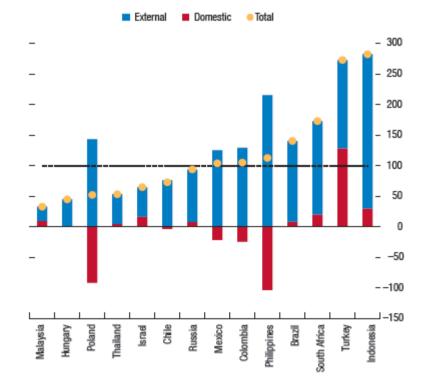


Figure 1.28. External and Domestic Vulnerabilties

Sources: IMF, International Financial Statistics and World Economic Outlook databases. Note: CEEMEA = central and eastern Europe, Middle East, and Africa.

Potential impact of reversal in capital TREASURY flows on bond vields

Figure 1.32. Estimated Impact on Bond Yields from a Reversal of Capital Flows and Other Factors (Basis points)



Source: IMF staff calculations.

Note: The shock consists of a 100 basis points rise in U.S. Treasury yields, a 30 percent reduction in foreign holdings, and a 10 percentage point rise in the VIX. Values of domestic variables are those used in the October 2013 WEO forecasts for 2014 (for debt-to-GDP ratios, real GDP growth, and fiscal balances), and the policy rate is assumed unchanged.

Contact Details



Phillip Anderson

202-473-4328 prdanderson@worldbank.org

treasury.worldbank.org

Disclaimers

©2013 The International Bank for Reconstruction and Development / The World Bank 1818 H Street NW Washington DC 20433/ Telephone: 202-473-1000/ Internet: www.worldbank.org

E-mail: feedback@worldbank.org

All rights reserved.

This work is a product of the staff of the International Bank for Reconstruction and Development/The World Bank. The findings, interpretations, and conclusions expressed in this work do not necessarily reflect the views of the Executive Directors of the World Bank or the governments they represent.

The World Bank does not guarantee the accuracy of the data included in this work. The boundaries, colors, denominations, and other information shown on any map in this work do not imply any judgment on the part of the World Bank concerning the legal status of any territory or the endorsement or acceptance of such boundaries.

Rights and Permissions

The material in this publication is copyrighted. Copying and/or transmitting portions or all of this work without permission may be a violation of applicable law. The International Bank for Reconstruction and Development / The World Bank encourages dissemination of its work and will normally grant permission to reproduce portions of the work promptly.

For permission to photocopy or reprint any part of this work, please contact the World Bank Treasury.