



Division on Investment, Technology and Enterprise Development

**World Investment Report 2004**  
**The Shift towards Services**

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**EMBARGO**

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**Country fact sheet:**  
**El Salvador**

**Foreign direct investment (FDI) overview, selected years**

(Millions of dollars and percentages)

	1985-1995						as a percentage of gross fixed capital formation				
	(Annual average)	1999	2000	2001	2002	2003	(Annual average)	2000	2001	2002	2003
<b>FDI flows</b>											
<b>El Salvador</b>											
Inward	17	216	173	279	208	157	2.0	7.8	12.3	8.9	6.9
Outward	-	54	-5	-10	-26	19	- 0.1	- 0.2	- 0.4	- 1.1	0.8
<i>Memorandum</i>											
<i>Brazil</i>											
Inward	1,713	28,578	32,779	22,457	16,590	10,144	2.1	28.2	22.7	19.6	11.4
Outward	465	1,690	2,282	-2,258	2,482	249	0.5	2.0	- 2.3	2.9	0.3
<i>Honduras</i>											
Inward	46	237	282	193	176	198	6.3	17.9	12.7	12.0	12.2
Outward	-	-	-	-	-	-	-	-	-	-	-
<i>Latin America and the Caribbean</i>											
Inward	15,035	107,406	97,537	88,139	51,358	49,722	5.6	21.1	19.8	14.9	11.2
Outward	3,264	31,279	13,738	11,971	6,009	10,666	0.9	2.2	1.8	2.3	2.3
<i>Developing economies</i>											
Inward	50,773	231,880	252,459	219,721	157,612	172,033	4.5	14.9	13.1	9.9	10.0
Outward	21,620	75,488	98,929	59,861	44,009	35,591	2.0	6.1	3.6	3.0	2.1
<i>World</i>											
Inward	181,704	1,086,750	1,387,953	817,574	678,751	559,576	3.9	19.8	12.0	10.1	7.5
Outward	203,620	1,092,279	1,186,838	721,501	596,487	612,201	4.6	17.1	10.8	9.0	8.4
<b>FDI stocks</b>											
	1980	1990	1995	2000	2002	2003	as a percentage of gross domestic product				
	1980	1990	2000	2002	2003	1980	1990	2000	2002	2003	
<b>El Salvador</b>											
Inward	154	212	293	1 973	2 460	2 617	4.3	4.4	17.3	19.6	20.0
Outward	..	54	53	74	39	146	..	1.1	0.6	0.3	1.1
<i>Memorandum</i>											
<i>Brazil</i>											
Inward	17 480	37 143	41 696	103 015	100 847	128 425	7.4	8.0	17.2	22.3	25.8
Outward	38 545	41 044	44 474	51 946	54 423	54 646	16.4	8.8	8.7	12.0	11.0
<i>Honduras</i>											
Inward	92	383	652	1 488	1 857	2 055	3.6	12.6	24.7	28.2	30.1
Outward	..	..	..	..	..	..	..	..	..	..	..
<i>Latin America and the Caribbean</i>											
Inward	50 412	116 866	200 081	512 455	581 939	647 678	6.5	10.4	25.6	34.4	36.8
Outward	46 915	58 754	86 263	155 477	173 987	183 843	6.5	5.5	7.9	10.5	10.7
<i>Developing economies</i>											
Inward	301 974	547 965	916 697	1 939 926	2 093 569	2 280 171	12.4	14.7	29.3	31.9	31.4
Outward	60 239	128 561	308 624	793 297	796 503	858 681	3.6	3.8	12.4	12.6	12.2
<i>World</i>											
Inward	692 714	1 950 303	2 992 068	6 089 884	7 371 554	8 245 074	6.6	9.3	19.3	23.0	22.9
Outward	559 629	1 758 216	2 897 574	5 983 342	7 209 582	8 196 863	5.8	8.6	19.1	22.6	23.0

Source: UNCTAD, World Investment Report 2004; [www.unctad.org/fdistatistics](http://www.unctad.org/fdistatistics)

For details, see "definitions and sources" in annex B and annex tables B. 1-6 in WIR04.

## Cross-border merger and acquisition overview, 1995-2003

(Millions of dollars)

	1995	1996	1997	1998	1999	2000	2001	2002	2003
<b>El Salvador</b>									
<b>Sales</b>	40	-	41	978	-	-	168	-	417
<b>Purchases</b>	-	-	-	-	-	1	-	-	-
<i>Memorandum</i>									
<b>Brazil</b>									
<b>Sales</b>	1 761	6 536	12 064	29 376	9 357	23 013	7 003	5 897	5 271
<b>Purchases</b>	379	1 167	2 357	3 517	1 908	429	2 774	1 302	3 065
<b>Honduras</b>									
<b>Sales</b>	-	-	-	367	-	314	537	-	-
<b>Purchases</b>	-	-	-	-	-	-	-	-	-
<b>Latin America and the Caribbean</b>									
<b>Sales</b>	8 636	20 508	41 103	63 923	41 964	45 224	35 837	22 433	12 085
<b>Purchases</b>	3 951	8 354	10 720	12 640	44 767	18 614	27 380	11 701	11 460
<b>Developing economies</b>									
<b>Sales</b>	16 493	35 727	66 999	82 668	74 030	70 610	85 813	44 532	42 130
<b>Purchases</b>	13 372	29 646	35 210	21 717	63 406	48 496	55 719	27 585	31 234
<b>World</b>									
<b>Sales</b>	186 593	227 023	304 848	531 648	766 044	1 143 816	593 960	369 789	296 988
<b>Purchases</b>	186 593	227 023	304 848	531 648	766 044	1 143 816	593 960	369 789	296 988

Source: UNCTAD, *World Investment Report 2004*; [www.unctad.org/fdistatistics](http://www.unctad.org/fdistatistics)

For details, see "definitions and sources" in annex B and annex tables B. 7-8 in *WIR04*.

## Bilateral investment treaties (BITs) concluded during 1995-2003

Partner	Year
Argentina	1996
Belgium and Luxembourg	1999
Belize	2001
Canada	1999
Chile	1996
Costa Rica	2001
Czech Republic	1999
Finland	2002
Germany	1997
Israel	2000
Korea, Republic of	1998
Morocco	1999
Netherlands	1999
Nicaragua	1999
Paraguay	1998
Peru	1996
Spain	1995
Taiwan Province of China	1996
United States	1999
Uruguay	2000

Source: UNCTAD, BIT/DTT database; [www.unctad.org/fdistatistics](http://www.unctad.org/fdistatistics)

## Country rankings and values of the UNCTAD FDI Performance Index, 1988-1990, 1998-2000, 2001-2003

Inward FDI Performance Index					Outward FDI Performance Index				
Rank <sup>a</sup>	Economy	Value			Rank <sup>a</sup>	Economy	Value		
		1988-1990	1998-2000	2001-2003			1988-1990	1998-2000	2001-2003
85	Myanmar	1.757	0.981	0.937	116	Honduras	0.005	0.000	-0.001
86	Uruguay	0.496	0.312	0.893	117	Sierra Leone	-0.003	-0.001	-0.001
87	Thailand	2.562	1.393	0.858	118	Oman	0.010	-0.002	-0.002
<b>88</b>	<b>El Salvador</b>	<b>0.256</b>	<b>1.345</b>	<b>0.849</b>	<b>119</b>	<b>El Salvador</b>	<b>-0.014</b>	<b>0.047</b>	<b>-0.023</b>
89	Iceland	0.334	0.461	0.834	120	Niger	0.079	0.052	-0.038
90	Lebanon	0.090	0.447	0.823	121	Dominican Republic	..	0.040	-0.043
91	Algeria	0.038	0.281	0.810	122	Uganda	-0.172	-0.026	-0.100

Source: UNCTAD, World Investment Report 2004; [www.unctad.org/fdistatistics](http://www.unctad.org/fdistatistics)

<sup>a</sup> Ranked by the index for 2001-2003.

Note: The FDI Performance Index is the ratio of a country's share in global FDI flows to its share in global GDP.

.. Data not available.

## Country rankings and values of the UNCTAD FDI Potential Index, 1988-1990, 1998-2000, 2000-2002

Inward FDI Potential Index				
Rank <sup>a</sup>	Economy	Value		
		1988-1990	1998-2000	2000-2002
88	Uzbekistan	..	0.158	0.161
89	India	0.120	0.149	0.159
90	Uruguay	0.145	0.200	0.159
<b>91</b>	<b>El Salvador</b>	<b>0.107</b>	<b>0.174</b>	<b>0.159</b>
92	Suriname	0.177	0.166	0.159
93	Morocco	0.121	0.147	0.157
94	Ukraine	..	0.150	0.156

Source: UNCTAD, World Investment Report 2004; [www.unctad.org/fdistatistics](http://www.unctad.org/fdistatistics)

<sup>a</sup> Ranked by the index for 2000-2002.

Note: The inward FDI Potential Index is based on 12 economic and policy variables.

.. Data not available.

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This fact sheet and additional information on the World Investment Report 2004 and the Report itself can be found at the following URL:

<http://www.unctad.org/wir>

The sources for all this information are the World Investment Report 2004, *The Shift towards Services*, and UNCTAD databases on FDI/TNC, cross-border M&As and BITs and DTTs ([www.unctad.org/fdistatistics](http://www.unctad.org/fdistatistics)).

The World Investment Report 2004 (WIR04) may be obtained from UN Sales Offices at the below mentioned addresses or from UN sales agents in many countries.

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